

Message Text

CONFIDENTIAL

PAGE 01 NIAMEY 02290 201032Z
ACTION AF-10

INFO OCT-01 ISO-00 PM-05 DODE-00 SS-15 SP-02 L-03
INR-10 EB-08 ACDA-12 /066 W
-----058983 201037Z /23

P R 201005Z MAY 78
FM AMEMBASSY NIAMEY
TO SECSTATE WASHDC PRIORITY 0310
INFO AMEMBASSY ABIDJAN
AMEMBASSY PARIS

C O N F I D E N T I A L NIAMEY 2290

ABIDJAN FOR DATT

E.O. 11652: GDS
TAGS: MASS, NG
SUBJECT: FONMIN VISIT TO WASHINGTON TO DISCUSS C-130S.

REF: A. MSG HQ USAF DTG 052025Z MAY 78 B. MSG SECSTATE 126027
DTG 180054Z MAY 78

1. IN ACCORDANCE WITH REF B FRIDAY (MAY 19) I CALLED
ON FONMIN DJERMAKOYE ACCOMPANIED BY U.S. DEFENSE ATTACHE.
THE PRICING DATA AND PETTINENT QUESTIONS CONTAINED REF A
WERE DISCUSSED AND PRESENTED TO FONMIN IN FORM OF AIDE-
MEMOIRE. FONMIN DID NOT REACT OR COMMENT WHEN HE SAW
ESTIMATED PRICE OF TOTAL C-130 PACKAGE. I EXPLAINED THAT
THIS IS TENTATIVE PACKAGE AND SUBJECT TO REFINEMENT.

2. IT WAS SUGGESTED THAT BECAUSE OF TECHNICAL ASPECTS OF
DATA DISCUSSIONS DURING WASHINGTON MEETINGS, FONMIN MIGHT WISH TO
HAVE STAFF PREPARE INFORMATION AND ACCOMPANY HIM TO
WASHINGTON MEETING. REFERRRING TO HIMSELF AS A "DIPLOMAT"
HE AGREED THAT HE WOULD HAVE SOMEONE COMPETENT TO DEAL
WITH TECHNICALITIES PRESENT DURING WASHINGTON
MEETINGS. HE WILL ADVISE IDENTITY OF THIS PERSON,
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 NIAMEY 02290 201032Z

(ONF OF THE NIGERIEN PILOTS-TECHNICIANS) LATER.

3. DJERMAKOYE HAS AGREED TO RESCHEDULE MEETINGS IN
DEPARTMENT FOR MAY 30 INSTEAD OF MAY 29 HOLIDAY ALTHOUGH
HE MAY ARRIVE IN WASHINGTON ON 28TH. PRECISE TIMES ARE TO
BE ARRANGED THROUGH NIGER EMBASSY WASHINGTON.

4. COMMENT: THERE IS STRIKING SERIOUSNESS IN GON PURSUIT OF A "GOVERNMENT TO GOVERNMENT" PURCHASE OF THE C-130S. THE LOCKHEED REGIONAL DIRECTOR WEST AFRICA, ORFAN BAYAZID HAS MADE AT LEAST TWO AND POSSIBLY THREE OR MORE TRIPS TO NIAMEY, ONCE IN COMPANY OF GEORGIA BASED REGIONAL MANAGER OF INTERNATIONAL SALES, THOMAS J. STEUSLOFF. LOCKHEED OBVIOUSLY WISHES TO INTEREST GON IN A PRIVATE PURCHASE-- POSSIBLY OF THE HERCULES CIVILIAN VERSION. BAYAZID TOLD ME HE HAD EXPERIENCED DIFFICULTY ARRANGING MEETINGS WITH "RIGHT PEOPLE" BUT HAD LEFT A "PROPOSAL."

5. THE FINANCIALLY CAUTIOUS GON HAS YET TO EXPRESS ANY CONCERN ABOUT THE FINANCING OF THESE AIRCRAFT OR TO SUGGEST A NEED FOR U.S. ASSISTANCE. THEREFORE, I HAVE NOT REPEAT NOT RAISED THE SUBJECT EVEN TO DISCUSS THE DIFFICULTIES INVOLVED. THE FONMIN VOLUNTEERED RIGHT AFTER THE C-130 TALKS THAT AN AFRO/ARAB MINISTERIAL MEETING OF "OIL COUNTRIES" (REPORTED SEPTTEL) WILL BE HELD IN NIAMEY JUNE 5 TO 7, TO DISCUSS AFRO/ARAB COOPERATION AND ECONOMIC MATTERS. IT IS CONCEIVABLE THAT THE ANGEL PETRO IS FUEILING THESE BIRDS. END COMMENTJAMES

CONFIDENTIAL

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY AIRCRAFT, MINISTERIAL VISITS, MILITARY SALES
Control Number: n/a
Copy: SINGLE
Draft Date: 20 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 20 Mar 2014
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978NIAMEY02290
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GS
Errors: N/A
Expiration:
Film Number: D780212-1067
Format: TEL
From: NIAMEY
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780538/aaaabfow.tel
Line Count: 83
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 256e179a-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 25 apr 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2629186
Secure: OPEN
Status: NATIVE
Subject: FONMIN VISIT TO WASHINGTON TO DISCUSS C-130S.
TAGS: MASS, NG, US, (DJERMAKOYE, MOUMOUNI ADAMOU)
To: STATE
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/256e179a-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014